

How to Estimate Paint Requirements

Accurate paint estimating is a service that must be made available to your customers. With this type of help, the customer leaves with the feeling that you are interested in his/her situation and that he/she can depend on your for accurate information.

EXTERIOR SURFACES

1. Accumulate the needed information for accurate measurement of surface area. Determine height, depth, width and gable height if applicable.
2. Figure lineal feet around the structure to be painted.
3. Multiply lineal feet by height
4. Determine pitch of the gable
5. Multiply the width of the gable by one-half of the gable height (see illustration).
6. Add square footage from your lineal foot measurements plus the area for 2 gables.
7. Divide the total square feet of area by the recommended application rate of your paint coating.
8. Adjust for areas like large windows or doors that won't be painted.

Keep in mind condition and type of the surface you will be painting. Rough surfaces and unpainted surfaces will soak up the coating using more paint. When painting corrugated surfaces you will need to add about $\frac{1}{4}$ more surface area to ensure proper coating thickness. Windy weather conditions will effect spray application and coating usage will need to be adjusted for wind loss.

MEASURING ROOF AREA

1. The area of a roof may be determined the same as if it were a flat surface.
2. Multiply the length of the house by its width
3. Add a percentage of this figure to represent the pitch of the roof, add $\frac{1}{4}$, $\frac{1}{3}$ or $\frac{1}{2}$ again the square footage as determined by the gable pitch.